



dolphinnews

If it's a friendly, experienced, family business with a personal service you are looking for

...definitely dolphin!!

Dolphin Motorhomes announces acquisition of Hampshire & Dorset Motorcaravans in Christchurch

Dolphin Motorhomes are delighted to announce the acquisition of Hampshire & Dorset Motorcaravans in Christchurch, Dorset.

Hampshire & Dorset Motorcaravans was started by Ken Saunders in 1983 and this year the business celebrated thirty years of successful trading in the motorhome industry. Ken has decided to spend more time with his family and concentrate on his other passion which is playing the trumpet in the band 'Uptown Traffic'.

"I would like to take this opportunity to personally thank all of our customers who have shown me a tremendous amount of loyalty over the years. I would also like to say a big thank you to all of the staff who have supported me well and put the company on a great platform for the new owners. I wish Dolphin Motorhomes every success taking the business forward. I am delighted the company has been bought by Dolphin, as they have an excellent reputation for customer care along with great new and used products." commented Ken Saunders, former Managing Director of Hampshire & Dorset Motorcaravans.

The business will now trade as Dolphin Motorhomes Dorset and open seven days a week (all year round). All Motorhomes will be left unlocked to enable you to browse at your leisure and you will always be guaranteed a warm welcome in relaxed surroundings.

Dolphin Motorhomes already have a branch in Southampton which will now be known as Dolphin Motorhomes Hampshire. Although this branch was opened in 2003, the Willis family is celebrating their 40th year in the motorhome industry.

"For those of you who don't know Dolphin, we are a family run business with an existing branch in Southampton. Due to its superb location, we have been interested in this

company for a few years. I am delighted with our new acquisition and look forward to the challenge ahead.

I would like to wish Ken every success in his retirement.

I have only been here for a week and the number of customers who have just popped in for a coffee and to catch up with the staff has been incredible - the branch has a real feel for customer friendship. The level of repeat business and customer loyalty the company has enjoyed is real proof that Ken and his team have offered a superb level of service and vehicle choice - a familiar experience to what we have built at our Hampshire branch.

We plan to immediately invest heavily in the premises and customer facilities but you can be guaranteed the traditional values will remain the same. I am delighted all the existing staff have stayed with the company and their experience and attitude to deliver the best possible service was another attraction to purchasing this business.

Our Dorset branch will continue to offer the new Auto-Sleepers and Devon franchises which compliments the Autocruise, Autotrail and Swift products available at Southampton. This gives our customers even more choice as the ranges offer Volkswagen, Renault, Fiat, Peugeot and Mercedes base vehicles." said Managing Director, Josh Willis.



Celebrating
40
years
in the industry



OPENING HOURS

Mon - Fri:

9.00am - 6.00pm

Saturday:

9.00am - 5.00pm

Sunday:

10.00am - 4.00pm

OPEN 7
DAYS A WEEK
ALL YEAR
ROUND

In association with



Spring 2013

Edition 5



meet the staff



Andy Diggle
Sales Director

Andy started with Hants & Dorset

Motorcaravans in 1997 and will be a familiar face to a lot of customers especially whilst working on the Autosleepers stand at national indoor shows. Andy has an excellent attitude & appetite for work and has built himself an excellent reputation for his helpful approach and customer care, this has resulted in an incredible amount of repeat business at our Dorset branch. Although Andy only started with Dolphin when we recently acquired the Dorset branch in February he has already fitted in really well, the ice was broken when in his first week he was heading off to work at the NEC show for the week....and forgot his trousers!!

Away from work Andy & his wife Jane have their hands full looking after three children Eleanor, Miles and Will. Andy enjoys his football and watches both Bournemouth and Southampton play.



Alan Pawley
Service Technician

Alan joined us in December 2012 & has a

wealth of knowlwdge in the caravan & motorhome industry since he was introduced to it in 2004. In his spare time, he is a keen car enthusiast and always some car restoration work on the go. He is also spends alot of time with a local amateur dramatic society.

latest news

Vango "Airbeam" Freestanding Awnings

We are pleased to announce that we are now a dealer for Vango Airway range of free standing awnings. The awnings use the Vango AirBeam technology in place of steel poles, they have inflatable beams and is great for rapid pitching in just 4 minutes! Simply peg down, inflate the air beams, attach the vehicle and secure guidelines.



Celebrating 40 Years in the Motorhome Industry

We are delighted to announce that from 2013 the family will be celebrating 40 years of trading in the motorhome industry. The modern motorhome look's vastly different to the first one sold by Dave Willis back in 1973, but whilst the products have seen significant change(s) our commitment to offering a first class customer service & superb value for money remains the same.



New Staff

Welcome to our new staff at Hants Nick Dridge Workshop Support & George Hayward Sales Support. Also welcome to all our new staff at Dorset Andy Diggle, Rob Barker, Andy Davis, Dave Smith & Sue Quinn

Celebrations for Cheryl

New Year congratulations to our longest serving member of staff Cheryl Aldis who is celebrating her 10th year working for Dolphin! We thank Cheryl very much for all her hard work and commitment over the years.



Dolphin's Charity Challenge

CLIC Sargent Formed in 2005 and stands for Cancer and Leukaemia in Childhood. CLIC Sargent are the UK's leading cancer charity for children and young people and provide all the necessary support to cope with the battle of cancer and to get the most out of life. From diagnosis the whole family are given help to deal with the impact of cancer and its treatment.

Having had their first experience of long distance running at the 2012 October Great South Run we thought why not challenge them to another to raise even more money. Managing Director (Josh Willis) and After Sales Manager (Tom Willis) of Dolphin Motorhomes will be put through their paces, helped along by a friend to complete the 2013 London Marathon on the 21st April. Training for the event is in full flow, running after work and on their days off, its tiring just watching! Please show your support with a donation to a very worthy Charity CLIC Sargent.



new motorhomes - prices from £33,995 to £79,995

dolphin sales



Dolphin prides itself on being a family run business and we have 40 years experience in the motorhome industry. We understand the extreme importance of customer care and place great emphasis on looking after both our existing and potential customers to give you the service you deserve.

Why not visit our branches in Southampton or Christchurch. Our Hampshire Branch is situated just one mile from the M27 junction 8 on the A3024 towards Southampton. Our Dorset Branch is just outside Christchurch on the Main A35 heading towards Bournemouth. We have a superb selection of new and used motorhomes on display priced between £12,995 to £79,995 all of which can be viewed on our website www.dolphinmotorhomes.co.uk.

At Dolphin we are open seven days a week with all our vehicles kept open for viewing, so you can be guaranteed a warm and friendly welcome in relaxed surroundings.

Our fully trained sales staff can offer test drives and demonstrations on a daily basis and we welcome motorhomes, caravans, cars, trailer tents and motorbikes in part exchange. Our one stop shop can offer tailor made finance packages to suit your requirements (subject to status).

Why not come and view our superb selection of new and used motorhomes, where we display a variety of products that are designed to suit all sizes, shapes, layouts and pockets, plus the majority of which are manufactured in the UK.

We have the resources to purchase good quality pre-owned motorhomes all year around. We search out the right models that allow us to display well presented, low mileage pre owned vehicles. Please come in and see



onestopshop

- ◆ Large Selection of New & Used Motorhomes on Display
- ◆ Prices from £12995 to £79995
- ◆ Test Drives Daily
- ◆ Part Exchanges Welcomed
- ◆ Funding Packages Available (subject to status)
- ◆ Service Centre
- ◆ Peace of Mind
- ◆ Open 7 Days a Week
- ◆ Full Working Demonstrations
- ◆ Accessories
- ◆ Years of Experience



are you looking to sell your motorhome?



We are always on the look out for quality pre-owned motorhomes and can offer two options with regard to how we can purchase your vehicle. We can either offer you an outright purchase or sell your motorhome on a sale or return basis.

Whether it be summer, winter, autumn or spring we always guarantee to offer a fair & reasonable valuation of your motorhome. Ideally we would need to view the vehicle but can also provide an instant guide price over the telephone.

Please contact Josh Willis for more information.

would you like to subscribe to our new email newsletter



If you would like to receive our new monthly email newsletter as well as receiving information on our upcoming events and special offers then please email us at sales@dolphinmotorhomes.co.uk or use the signup form on the home page of our website. Dolphin will not share your information with any third parties.

2013 EVENT CALENDAR

Shamba Summer Spectacular
5th to 7th July 2013
at Shamba Holiday Park

Autumn Open Weekend
1st to 3rd November 2013



£19,995



£21,995



£29,995



£35,995



£39,995

used motorhomes - prices from £12,995 to £59,995



...definitely dolphin!!

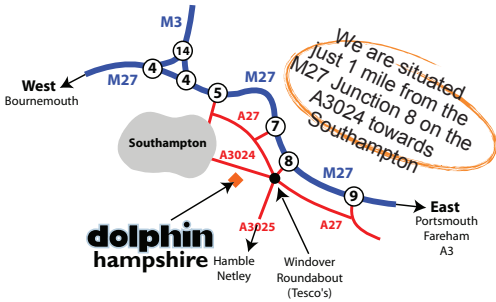
dolphinhampshire

478 Bursledon Road (A3024)
Southampton
Hampshire
SO19 8NH
☎02380 406777

how to find us

From the M27

Leave the motorway at Junction 8 and head towards Hamble / Bursledon from the junction. This will take you onto a short dual carriage way which ends at a large roundabout. At the roundabout follow the signs for the A3024 towards Southampton (Bursledon Road) which is the third turn off from the roundabout. Follow the A3024 (Bursledon Road) for approximately 1/4 mile, straight across the traffic lights and we are situated about 100 metres past the traffic lights on the left hand side.



dolphindorset

Iford Bridge (Main A35),
Barrack Road,
Christchurch,
BH23 2QA
☎01202 479444

how to find us

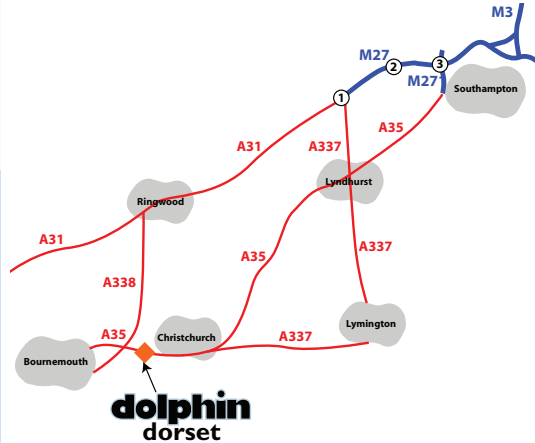
We are located on the main A35 between Christchurch and Bournemouth just by the Iford Bridge.

From A338 Ringwood to Bournemouth

From A338 Ringwood to Bournemouth, come off & join the A3060 towards Christchurch & follow for around one mile. At the roundabout take the first left onto the A35 (Iford Bridge pub on your right) & follow down for 1/4 mile & our site is situated on the left hand side.

From Christchurch Town Centre

Follow signs for the A35 towards Bournemouth which will also take you onto Barrack Road. Continue to follow A35/Barrack Road & you will come to a roundabout with an Esso petrol station, continue straight on & our site is situated 100metres on the right hand side.



www.dolphinmotorhomes.co.uk
sales@dolphinmotorhomes.co.uk